



## **PSJ9 Exh 54**

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From: George Euson/Corp/II/HDS  
Sent: Tue 3/30/2010 1:48 PM (GMT-04:00)  
To: Lori.Kirbach@hdsmith.com; RSmith@hdsmith.com  
Cc: Terry McKinley/KY/HDS@HDSMITH; Ken Willinger/KY/HDS@hdsmith  
Bcc:  
Subject: Re: Fw: Church Square Pharmacy 14000768  
Attachments: Chuch Square 122609-032610.xls; church square pharmacy 768 cust profile.pdf

 Chuch Square  
122609-032610.  
R  
 church square  
pharmacy 768 ... an,

This account concerns me. They are a very small account that is purchasing 61% controls, and 50% of their purchases are Oxycodone. They spiked significantly in March. What is the time line for them going primary? What will their control volume be? Can they provide DUR data? We need answers as we move forward. The answers provided on the customer profile do not compare to what they are purchasing. Thanks.

See attached purchase history for the past 3 months and the customer profile that was filled out.

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From: Lori Kirbach/Corp/II/HDS  
To: George Euson/Corp/II/HDS@hdsmith  
Date: 03/29/2010 04:26 PM  
Subject: Fw: Church Square Pharmacy 14000768

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----- Forwarded by Lori Kirbach/Corp/II/HDS on 03/29/2010 04:26 PM -----

From: [ryansmith11@vzw.blackberry.net](mailto:ryansmith11@vzw.blackberry.net)

To: "Lori-CSOMP" <[Lori.Kirbach@hdsmith.com](mailto:Lori.Kirbach@hdsmith.com)>  
Date: 03/26/2010 09:52 AM  
Subject: Re: Church Square Pharmacy 14000768

They are in the process of converting to primary. 400,000 per month

Sent from my Verizon Wireless BlackBerry

From: "Lori Kirbach" <[Lori.Kirbach@hdsmith.com](mailto:Lori.Kirbach@hdsmith.com)>

Date: Fri, 26 Mar 2010 09:51:21 -0500

To: <[ryansmith11@vzw.blackberry.net](mailto:ryansmith11@vzw.blackberry.net)>

Subject: Church Square Pharmacy 14000768

Ryan, Is this account always going to be a low revenue account? They had orders suspend for oxy yesterday and it looks like that is about all they are ordering from us which makes me a little suspicious...

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